EXHIBIT

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IN THE CIRCUIT COURT FOR FAIRFAX COUNTY

STEVE WEINBERG	CLEAK GROOF
Plaintiff v.) Case No. 2004-5384
JERALD SOWELL))
Defendant)

<u>PETITION</u> <u>AND APPLICATION TO VACATE ARBITRATION AWARD</u>

COMES NOW the plaintiff, Steve Weinberg, by counsel, pursuant to the Virginia Uniform Arbitration Act and the Federal Arbitration Act, and for his Petition and Application to Vacate Arbitration Award rendered in favor of the defendant, Jerald Sowell, respectfully states as follows:

- 1. Plaintiff, Steve Weinberg ("Weinberg") is a resident of Dallas, Texas. For over 20 years, Weinberg was previously certified as a National Football League Players Association ("NFLPA") Contract Advisor.
- 2. Defendant, Jerald Sowell ("Sowell") is a resident of the State of Louisiana and formerly employed as an NFL player with the New York Jets.
- 3. Weinberg and Sowell entered into a NFLPA Standard Representation Agreement ("Agreement") on December 31, 1996. The Agreement provided that Sowell would pay Weinberg fees equal to four percent (4%) of the compensation received by Sowell for each playing season for the negotiation by Weinberg of Sowell's NFL Player

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Contract. In July, 1997, Weinberg negotiated a two-year NFL contract for Sowell with the Green Bay Packers.

- 4. Although the Green Bay Packers released Sowell in August 1997, his was two-year NFL contract was "claimed" by the New York Jets. As a result, Sowell played for the Jets during the 1997 and 1998 NFL seasons under the original two-year contract that Weinberg negotiated on his behalf with the Green Bay Packers.
- 5. Sowell received \$131,000 from the Jets in 1997. Sowell also received a signing bonus of \$22,000 in 1997 which had been negotiated by Weinberg. Weinberg sent Sowell an invoice for Contract Advisor fees for the 1997, and Sowell paid those fees for that year on December 18, 1997.
- 6. On June 27, 1998, Sowell sent Weinberg a letter terminating his services as his Contract Advisor. On July 2, 1998 Sowell and Weinberg spoke by telephone and Sowell told Weinberg that he was aware he would still have to pay Weinberg agent fees for the 1998 season, even though Sowell had terminated Weinberg. Sowell received \$198,000 in salary from the Jets in 1998. Weinberg sent Sowell an invoice for the Contract Advisor fees on December 10, 1998. Despite his prior conversation with Weinberg, Sowell failed to pay the Contract Advisor fees due for the 1998 season.
- 7. Weinberg contact Sowell on several occasions over the period from 1999 to 2002 about the unpaid fees. In fact, following the receipt of Weinberg's invoice for the 1998 season, one of Sowell's new agents wrote a letter to Weinberg questioning certain expenses on the 1998 invoice, but at no time did the new agent or Sowell ever question the fees due for the 1998 season salary that appeared on this invoice, and that Sowell had told Weinberg he would pay at the end of the season. At no time did either Sowell or his

new agent ever inform Weinberg that Sowell was refusing to pay the 1998 Contract Advisor fees due for the 1998 season salary.

- 8. The Agreement provides that all disputes between the player and contract advisor shall be resolved exclusively through the arbitration procedures set forth in Section 5 of the NFLPA Regulations Governing Contract Advisors (the "NFLPA Regulations").
- 9. Section 5B of the NFLPA Regulations provides in pertinent part with respect to arbitration of disputes involving enforcement of fee agreements, that arbitration is initiated by filing a written grievance which must be filed within six (6) months from the date of the occurrence upon which the grievance is based or within six (6) months from the date on which the facts of the matter become known or reasonably should have become known to the grievant, whichever is later.
- as the Arbitrator in arbitration cases filed under the NFLPA Regulations. During this time period, Kaplan has developed an extensive body of arbitration decisions that are made available to both players and contract advisors so that both parties can understand and enforce their rights under NFLPA Standard Representation agreements, which are ruled upon based on the procedures established by Section 5 of the NFLPA Regulations. Kaplan has decided over 100 cases in this forum. In addition to Kaplan, there have been at least three other NFLPA arbitrators used over the years, but Kaplan has been the main arbitrator for these cases since 1995.
- 11. The standard that was established for the "ticking of the six month rule" was actually established by Kaplan's predecessor, John Culver in a decision reached on

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April 5, 1988. In <u>Blatt and Bauer v. Gross</u>, Case No. NFLPA 11059-016, (Culver, April 5, 1988), the Arbitrator found that the date on which the Contract Advisor made a request for a fee that he believed was owed and which the player left unanswered and unpaid was <u>not</u> the day on which the six (6) months began to run. Rather he held that, "the six-month period did not commence running until Sun West (the Contract Advisor) became aware that Mr. Gross was refusing to pay the fee, which is the 'occurrence or non-occurrence' upon which the grievance is bases." (Emphasis original). Thus it is the refusal to pay that is the triggering event for the running of the six (6) month period within which to file a grievance.

- 12. This standard was further explained in <u>Segal & Levy and Lincoln</u>, Case No. NFLPA 96-3 (Kaplan, January 14, 1997). In this case, the question was presented as to whether a player's failure to pay fees claimed by a Contract Advisor triggered the running of the six (6) month time period in Section 5.B. Kaplan stated, "In finding the Contract Advisor's claim to be timely filed, I held that the player's failure to pay did not constitute refusal because the player "failed to unequivocally inform his Advisors that they would not be paid for their alleged 1995 services."
- 13. Since 1995, Kaplan has consistently ruled in other arbitration cases that it is difficult to determine when non-payment of Contract Advisor fees becomes a refusal to pay, so as to trigger the six (6) month period for a Contract Advisor to file a grievance. Kaplan has repeatedly, and until now, consistently followed the legal standard announced in these prior cases, including Condon and Brown, Case No. NFLPA 96-9 (Kaplan, 1997), that:

"When a player has not unequivocally informed his advisor that advisor fees would not be made, the burden rests with the player to establish when the advisor "knew or should have known" that the player was refusing to pay his Advisor fee. In the instant case, Brown testified that he never informed Condon that he was refusing to pay his Advisor fees. Absent Brown's unequivocal notice of a refusal to pay, I cannot determine any date certain when Condon knew, or should have known that Brown was refusing to pay his Advisor fees."

Still having not received any refusal from Sowell to paying his 1998 14. advisor fees, Weinberg drafted a final invoice for Sowell dated July 1, 2002, and a grievance against Sowell dated July 7, 2002. NFLPA Regulations (Section 5.B) required that Weinberg "initiate his grievance against Sowell by (i) sending the written grievance by prepaid certified mail to the player, or by personal delivery, and (ii) sending a copy to the NFLPA." Weinberg did not know where to personally serve Sowell during the NFL off-season, so he waited to mail the grievance by prepaid certified mail once he knew for certain that Sowell had reported to the official start of the pre-season training camp with the New York Jets prior to the 2002 NFL season so that Sowell would actually receive the grievance as required by the NFLPA regulation. As a result, Weinberg mailed the grievance to Sowell via prepaid certified mail on August 1, 2002 during the first week of the NY Jets 2002 summer training camp. Weinberg also mailed a copy of the grievance to the NFLPA as required. Although the NFLPA Regulations required Sowell to file his answer by certified mail within 20 days of his receipt of the grievance (August 5, 2002), Sowell failed to file his answer to the grievance until September, 2005.

- 15. On September 19, 2002, Kaplan was appointed by the NFLPA as the Arbitrator in this case. On August 29, 2005, Kaplan notified the parties that he would conduct a telephone arbitration of this case on October 25, 2005. Weinberg participated in the telephone hearing from the office of his counsel in Fairfax County, Virginia, and accordingly, venue in this case is proper in the Circuit Court of Fairfax County.
- 16. On February 1, 2006, Kaplan issued an Opinion and Award (the "Award") that the grievance filed by Weinberg was untimely pursuant to Section 5 B of the NFLPA Regulations and denied the grievance. Counsel for Weinberg received a copy of the Award on February 2, 2006, a copy of which is attached hereto as Exhibit A. This petition and application to vacate award has been filed within 90 days after delivery of the Award to Weinberg.
- In the Award, Kaplan recognized the well established NFLPA standard of law that when a player does not unequivocally inform his advisor that the advisor fees would not be paid, it cannot be determined when the advisor knew or should have known that the player is refusing to pay the fee. On page 7 of the Award, Kaplan specifically found that "Sowell never informed Weinberg that he was refusing to pay the 1998 Contract Advisor fees." Therefore, in accordance with every other case decided by Kaplan prior to this one, the burden of proof should have shifted to Sowell to prove that Weinberg "knew of should have known that he would not pay." Based on the prior case law established by this system, Kaplan should have ruled in favor of Weinberg since Sowell had not met his burden of proving that he had given Weinberg unequivocal prior notice of his refusal to pay. Furthermore, Sowell failed to establish the specific date that

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Weinberg knew or should have known that Sowell had refused to pay the fee, and that Weinberg had failed to file his grievance within six (6) months of this date.

18. Had this case involved any contract advisor other than Weinberg, Kaplan would have ruled as he had done in every other contract advisor versus player fee case that he had previously heard, and found in favor of Weinberg. This is because in all the prior decisions, the sole determination by Kaplan for timeliness had been whether the player had "unequivocally refused to pay the fee", and when that burden had not been established, and the player had failed to present evidence that he had unequivocally told the contract advisor that he was refusing to pay, then the six (6) month clock for filing never began to run. In this case, Kaplan determined that at no time did Sowell ever inform Weinberg that he refused to pay the fee. Although Kaplan makes mention that under this theory, the clock would never begin ticking, and a contract advisor could wait some eight (8) years after sending invoices to a player and still file a timely grievance, Kaplan has previously and consistently awarded contract fees to numerous contract advisors who waited many years after the receipt of compensation by the player to file their grievance. In fact, in the case of Eastern Athletic Services v. Sauerburn, Kaplan awarded contract advisor fees, even though the agent waited until nearly five (5) years after the receipt of compensation by Sauerbrun. This case, however, involved Weinberg, and as alleged below, other person's with interests adverse to Weinberg, such that Kaplan has a such a strong personal bias against Weinberg that he would ignore the well established legal standard to rule against Weinberg. With manifest disregard of the law, Kaplan not only made a conscious decision to ignore the law and rule otherwise, Kaplan also created an entirely new standard contrary to the NFLPA Regulations, which could

then be applied retroactively to the approximately 70 other arbitration cases that Weinberg has filed previously, and are pending before Kaplan at this time.

- 19. Kaplan's strong bias against Weinberg has its genesis in a prior fee grievance case heard before Kaplan in November, 2000. In that grievance (Eastern Athletic Services and Todd Sauerbrun), Kaplan went out of his way to rule in favor of Eastern Athletic Services and against Weinberg's client (Todd Sauerbrun), who was formerly represented by an agent with Eastern Athletic Services. In that case, Kaplan found that the agent had committed numerous violations of the NFLPA Regulations. Despite these violations, including the fact that the agent could not even bring a grievance proceeding against Sauerbrun unless he had first properly complied with the NFLPA Regulations, which Kaplan found that he had not, Kaplan still ruled in favor of the agent on all counts.
- 20. As a result of the decision in the Sauerbrun case, Weinberg spoke out strongly against the fact that despite the fact the NFLPA arbitrator had found that an NFLPA Contract Advisor had violated the NFLPA Regulations, the contract advisor was still awarded fees under Section 5 of the Regulations, even though Section 4 specifically prohibited the filing of this particular grievance in the first place. Weinberg called for a changing of the NFLPA Regulations so that they would be consistent with the rulings of NFLPA Arbitrator Kaplan. In the alternative, Weinberg argued that when Kaplan found that a contract advisor had violated the Regulations, then the Regulations certainly required the NFLPA Agent Disciplinary Committee to investigate the circumstances and if the agent did violate the Regulations, then a discipline action should follow. When nothing was done, Weinberg spoke out about this situation in front of the entire agent

community at the annual NFLPA seminar in Indianapolis at the NFL Scouting Combine in February, 2002. Weinberg's comments were directed to NFLPA general counsel and also the NFLPA President and member of the NFLPA Agent Disciplinary Committee. Rather than investigate the agent, the NFLPA general counsel ("NFLPA Counsel") instead decided to personally get back at Weinberg for his comments and for generally being a "thorn in the side" of the NFLPA. Despite having knowledge of certain conduct by Weinberg in September, 2002, and filing a discipline complaint against Weinberg in November, 2002, NFLPA's counsel waited until a few weeks before Weinberg's clients were about to enter free agency to convince the Agent Disciplinary Committee (of which the NFLPA counsel is its chairman), to immediately revoke Weinberg's contract advisor certification even though no player had complained of Weinberg's conduct. Immediately upon receiving this revocation notice. Weinberg filed a timely appeal, which staved the discipline so that he could continue to advise and represent his 17 NFL clients who needed him to negotiate their new NFL contracts. Because the NFLPA Regulations did not permit Weinberg to be immediately decertified, NFLPA Counsel argued at an Emergency Hearing before NFLPA Arbitrator Roger Kaplan that the Collective Bargaining Agreement gave the NFLPA the power to immediately decertify Weinberg, even if the NFLPA Regulations did not. Kaplan ruled that the Regulations allowed for the immediate decertification even though Kaplan was not empowered to "add to, subtract from, or alter in any way the provisions of the NFLPA Regulations, or any other applicable document" and Kaplan was empowered only to determine if the NFLPA Contract Advisor has violated the NFLPA Regulations, not the NFL Collective Bargaining Agreement.

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- Regulations as written, while the proceedings were off the record, NFLPA's Counsel stated in front of Kaplan that the sole reason for his revoking Weinberg's certification immediately was to prevent Weinberg from earning any new income, and that the alleged discipline issue related to the players was secondary. Notwithstanding this comment, and the fact that the NFLPA Regulations did not allow the NFLPA's Counsel to take the action he was taking against Weinberg, Kaplan ruled in favor of the NFLPA's Counsel, the person who hired Kaplan to act as Arbitrator in the NFLPA case. As a result, in February, 2003, Kaplan upheld the NFLPA's Counsel's argument that the NFL Collective Bargaining Agreement allowed him to decertify Weinberg immediately, and that Weinberg's timely appeal did not stay the discipline as stated by the NFLPA Regulations in effect at that time. On information and belief, Kaplan had deliberately delayed hearing another fee dispute involving Weinberg because if he done so, the NFLPA regulations would have precluded him from hearing the disciplinary grievance.
- 22. In addition to being hostile to Weinberg due to the animosity that NFLPA's Counsel and other NFLPA officials have against Weinberg, in this case Kaplan acted with partiality towards Sowell's player representative, ("Sowell's Representative"). On information and belief, Kaplan and the partner of Sowell's Representative have been close friends for approximately twenty (20) years. Kaplan has ruled in favor of that partner in other cases in ways that appeared to be contrary to clear NFLPA regulations. On information and belief, this same relationship has also lead Kaplan, in manifest disregard of well established legal standards consistently applied since 1997, to develop a new arbitrary and capricious standard in contravention of the NFLPA Regulations in

order to find in favor of Sowell, and set up a new, but retroactively applied rule, which he applied to deprive Weinberg of income due from his prior advisor contracts in furtherance of the NFLPA's Counsel's vendetta against Weinberg.

- Even if Kaplan was not personally biased against Weinberg due to his relationship with others who hold interests against Weinberg, having previously heard and decided the emergency disciplinary hearing involving Weinberg, Kaplan could not be impartial towards Weinberg in this fee dispute. Kaplan's bias against Weinberg throughout the hearing in this case was apparent. For example, Kaplan upheld the objection of Sowell's Representative when Weinberg's counsel asked Sowell "Why didn't you pay the fees?" Thus, Kaplan excluded relevant evidence about why Sowell had not paid Weinberg in this case, even though in another case (where the partner of Sowell's Representative had filed a grievance and was attempting to collect fees four and a half years after the players receipt of compensation from the team), Kaplan used the specific reason why that player did not pay his fees to that agent as one of the reasons Kaplan sided with that agent in allowing the timeliness of the grievance in that case.
- 24. Kaplan's bias against Weinberg, whether stemming from his relationships with others and/or from Kaplan's prior decertification of Weinberg in February, 2003, became even more apparent during the hearing of this case. Despite numerous pages of uncontradicted testimony by Sowell that he never informed Weinberg of an intent not to pay or refusal to pay Weinberg, Kaplan found it "difficult to place much credence of this part of Weinberg's testimony" relating to Weinberg's version of the events. See Award at page 8.

25. In ruling against Weinberg in this case (and also setting the groundwork for ruling against Weinberg in the approximately 70 other pending NFLPA grievance cases to be heard by Kaplan), Kaplan first stated the existing law requiring the player to prove that he had informed the advisor of the refusal to pay the fee more than six (6) months before the grievance was filed, but then deliberately ignored that rule by creating an entirely new "two-year" rule which itself is contrary to the NFLPA Regulations. Under his new "two-year" rule, Kaplan states that

"the burden shall rest with the Contract Advisor to establish that the grievance is timely, when that Contract Advisor has been terminated by the player and has filed a grievance more than two (2) years after the receipt of compensation by the player. This burden rests with the Contact Advisor to show that he did not know or should not have reasonably known that the player was refusing to pay after the two (2) year period. Absent unusual and/or extenuating circumstance, a Contract Advisor's failure to file a grievance, within the parameters established above, shall be deemed an untimely filing under section 5B. of the NFLPA Regulations." Award at p. 10-11.

26. Kaplan's new rule that only a terminated contract advisor has to file his grievance within two (2) years from receipt of last compensation by the player, which creates a standard that will penalize Weinberg in the other 70 grievances which he has pending before the NFLPA, is contrary to Section 5B of the NFLPA Regulations (which states that "the Arbitrator will not have the jurisdiction or authority to add to, subtract from, or alter in any way the provisions of these Regulations or any other applicable document"), and is therefore beyond the powers of Kaplan conferred upon him by the NFLPA Regulations.

Count I

Vacation of Award under Va. Code § 8.01-581.010.

- 27. Weinberg re-alleges and incorporates herein the allegations of paragraphs 1 through 26 as if fully set forth herein.
 - 28. The award was procured by corruption, fraud, or other undue means.
- 29. There was evident partiality by the arbitrator and misconduct prejudicing the rights of Weinberg.
 - 30. The arbitrator exceeded his powers.

Wherefore, Weinberg, by counsel, moves the Court to vacate the Award dated February 1, 2006 and declare it to be null, void and of no effect, and to order a rehearing before a new arbitrator to be chosen by the Court, and for such other relief as the Court may award.

Count II

Vacation of Award under 9 U.S.C. § 10

- 31. Weinberg re-alleges and incorporates herein the allegations of paragraphs 1 through 26 as if fully set forth herein.
 - 32. The award was procured by undue means.
- 33. There was evident partiality or corruption by the arbitrator prejudicing the rights of Weinberg.
- 34. The arbitrator was guilty of misconduct in refusing to hear evidence pertinent and material to the controversy and other misbehavior by which Weinberg's rights have been prejudiced.
 - 35. The arbitrator exceeded his powers.

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36. The arbitrator acted with a manifest disregard of the applicable law.

Wherefore, Weinberg, by counsel, moves the Court to vacate the Award dated February 1, 2006 and declare it to be null, void and of no effect, and to order a rehearing before a new arbitrator to be chosen by the Court, and for such other relief as the Court may award.

STEVE WEINBERG By Counsel

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Counsel for Plaintiff

CERTIFICATE OF SERVICE

I hereby certify that on the <u>Zwd</u> day of May, 2006 a true copy of the foregoing Petition And Application To Vacate Arbitration Award was sent via first class mail, postage prepaid as indicated to:

Howard Shatsky
Eastern Athletic Services
11350 McCormick, Suite 800
Hunt Valley, Maryland 21031
Representative of Jerald Sowell

Randolph D. Frostick

A COPY TESTE:

JOHN T, FREY, CLERK

Deputy Clerk

Date: 5-34-06
Original retained in the office of the Clerk of the Circuit Court of Fairfax County, Virginia